

PROFESSIONALISM AND CHANGING CONCEPTIONS OF TEACHERS' WORK

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ABSTRACT

This paper reports on work in progress from a research project that is exploring teachers' views about: their professional status, the role of teacher development in their working lives, and the changing nature of their day to day work. The project draws upon data collected from in-depth, unstructured interviews conducted with a small group of teachers from a co-educational secondary school located in a provincial city. The drive toward articulation and use of competencies in describing teachers' work carries with it certain assumptions about the nature of the 'professional' teacher. This is evident in the work of the NPQTL and the direction of school reform being instigated in Victoria. The work described offers insight into how teachers view changes to the nature and prescription of their work within the context of the 'professional' teacher.

Paper presented at the Annual Conference of The Australian Association for Research in Education, Fremantle, 22-25 November 1993.

Introduction

This paper explores the issue of teacher professionalism and its currency in the debate about teachers' work by drawing upon some data from an

unfinished research project to illustrate the position presented. The use of terms such as "professional" and "professionalism" in describing teachers, their work, development practices, or simply occupational status and aspirations is common. These labels can however be used somewhat loosely and generously, often without the precision that might come from any common understanding of their meaning within the context of education and teachers' work. Developments in this country would appear to indicate that there is indeed no such common understanding and that it is debatable whether such terms are appropriate in descriptions of teachers and their work.

Professionalism

There exists a large body of literature on the sociology of the professions and the evolving nature of professional work. The topic has been tackled from almost every conceivable position with much of it focussing upon the history of work in occupationally specific groups and finding a way through such a large and varied collection of views is difficult for the uninitiated. In addressing the focus of this paper much of this material is best considered as simply a backdrop against which views about teachers as professionals have been developed.

Michael Schudson's (1980) three definitions of profession is a useful place to start in developing some overview about what is contained in the literature. Firstly, there is what he calls the "conventional" view where the nature of the work performed is the essential element and in this view a professional is somebody in possession of a form of specialised knowledge that has been obtained through a period of intensive training, and the performance of the tasks which form professional work are therefore dependent upon the knowledge and skills thus attained. In his second "revisionist" position the criteria of the first position are regarded as insufficient in providing an adequate definition and the social recognition and status which is bestowed upon the practitioners and the occupation is regarded as the most suitable distinguishing feature of a profession. The third or "critical" definition builds on the revisionist position above with the important acknowledgement that social acceptance occurs within an autonomous political context that allows control of the work processes and entry to the profession.

The many positions put forward in the literature would seem to fit into one or a combination of these categories. Significant in the ongoing development of the debate in this area has been the work of Margali Sarfatti

Larson (1977 & 1980), Barbara and John Ehrenreichs (1979) and Charles Derber (1982).

In an attempt to explain why professionals have become so important in late twentieth century society, Larson (1977), in her important book "The Rise of Professionalism", argued that the traditional model of professions based upon the ideal of the free professional, as represented by the nineteenth century practice of medicine, no longer provided an adequate model for understanding the professions as they exist today. The growth in bureaucratic organisations which employ highly educated workers has given rise to a wide range of organisational professions, including teaching, and she argued that a more accurate feel for the place of professionalism in today's society can only be found in an understanding of these, including the technobureaucratic professions such as engineering. For these occupations, if there is a common trait to their professionalism, it is the aspiration for status and remuneration found at the middle to higher levels of large organisational workplaces. She believes that in these cases any defining framework has more to do with what she calls the ideology of professionalism (Larson, 1988:143) rather than usual signposts such as specific work practices or professional autonomy. It is the set of beliefs about professionalism, which have origins in understandings of the older professions, that are generalised and shared by diverse groups aspiring to be 'professional', and which permeate the occupational culture, that define any conception of being professional. Larson's position on this would seem to have impacted on those studying the work of occupational groups since there are case studies which claim that it is the ideology of professionalism which influences teachers' views of their occupation and its relative status to other like occupations (Densmore, 1987).

The expanding and evolving place of educated labour in our society's workforce, particularly in bureaucratic organisations and large corporations, has called into question the conventional Marxist view on the traditional class positions of bourgeoisie and proletariat and prompted Marxist theorists to reconsider the position of the organisational professions in class relations. The Ehrenreichs postulated an expanded in-between class location, the Professional-Managerial Class (PMC), that lies between capital and labour, and which plays a role in the reproduction of capitalist relations and culture

without necessarily having a capitalist outlook. In addressing the position of professionals as employees within large organisations, Charles Derber has argued that they are more like other workers in important ways than the conventional literature about professionals would suggest. By having to sell their labour, the work of professionals is subject to forms of control and

organisation not experienced by those whose labour fits the conventional view of professional work consistent with the 'older professions'. He strongly advanced the thesis of professional proletarianisation which had been developed by others, notably Larson (1980), and argued that the work of bureaucratised professionals is controlled by management and is becoming increasingly organised into discrete, fragmented tasks in much the same way that is the case for less skilled workers. Again, this work has been adopted by those analysing the work of teachers and there are many instances of the ideas of the proletarianisation theorists being applied to analyses of teachers' work. (Harris, 1982; Densmore, 1987; Apple, 1988; Apple & Jungck, 1992; Hargreaves, 1992)

Teachers as Professionals

There is an expansive literature that considers the relation between professionalism and the work of teachers. Much of it focuses upon the question "Are teachers professionals?" and similar questions variant on that theme. Some work looks at historical analyses in the hope of insight (Bergen, 1988); some looks at specific characteristics such as professional autonomy (Pratte & Rury, 1988); some looks at the role of the state in the organisation of teachers' work (Lawn & Ozga, 1986); some uses the particular lenses of class and gender (Apple, 1985 & 1988); some looks at the use of professionalism as a vehicle for educational reform (Darling-Hammond, 1989); some focuses upon the proletarianisation thesis and changes to the nature of teachers' work (Lawn & Ozga, 1988; & Apple, 1988); and there are a number of studies which look a selection of these issues empirically by observing teachers at work and talking to them about their work (Densmore, 1987, Ginsburg, 1987; Hargreaves, 1992).

It seems only fair and reasonable to ask what can be concluded, about the basic question being asked, from all of this work? Are teachers professionals - or not? Even after surveying the massive literature on this issue it is possible to remain as confused as ever - as indeed are many teachers. However, there is a dominant trend which

runs through most of this work which is unmistakable - there is an assumption that teachers either are, or at least are realistic in their aspirations to be, professionals.

Lawn and Ozga sum it up pretty well in their assessment of teachers as educational workers as "the quest for the signifying characteristics of professionalism is one on which researchers on teaching seem constantly engaged. Its dominance in the research on teachers seems at times to lie not just within the contributing disciplines or ideological viewpoints of the research, but in an overwhelming 'commonsense' view that there is no other conceivable position. Professionalism and teaching seem synonymous" (1988:81).

My own research, in talking to teachers, confirms that they see their work as professional and themselves as professionals. Furthermore, they believe it to be a commonly held view in the occupation and, with some exceptions, beyond.

Reflecting on his brief experience as a teacher, Bob, a second year teacher, has had his initial images of the teaching as a profession confirmed by what he has seen in the school where he works.

I felt I was joining a profession when I became a teacher. ... My perception is, I think almost universally, the teachers I've come across at this school, that I've had contact with, care and I think that's a wide perception, that they are professional.

He does acknowledge that there may be those who hold the contrary view, but regards them as being misinformed.

I think also the perception of the time involved in teaching is vastly inaccurate ... I mean generally people think that doctors and dentists work long hours and they work hard and study for five or six years. Teachers, some teachers study for three years and they work from nine to three-thirty or something, that wouldn't help [the image of teachers as professionals] because it doesn't look like a very demanding job at all from the outside, does it? I think that there probably is in a lot of people a perception that teachers aren't professionals. If I had to give a reason for that I would say the hours issue is probably the most important one, that people don't realise the time that is spent.

Benita, an experienced teacher approaching retirement who has taught in the same school as Bob for twelve years presents much the same position in her remarks about teacher professionalism.

I do believe that teachers are professionals, they should be seen as professionals and that should be part and parcel of the whole thing. Well, I think you're in a very responsible position. I don't think people stop and realise that you do have control of those students and you can influence them and I think that you do need to be professional about that. You need to be treated as a professional, because there are many years of study that have gone into that and as I said you have to keep up to date ... I mean you're just as much a professional as anyone else, as a doctor or an accountant or anyone like that ... [and] ... I think most teachers would share that [perception].

But as with her younger and less experienced colleague, there were reservations about any acceptance

beyond occupational boundaries.

I think that we would like to think that we are professional, that we are seen as professional, but I think that sometimes that the general public don't see us as being as professional as we should ... but I think the majority of parents certainly would see us as professionals, I think probably their main expectation is the fact that you try to do your best by the student.

Subsequent comments by Bob and Benita (and from their colleagues) would suggest that they believe that those outside the occupation do not have an adequate knowledge of the breadth of skill required for successful teaching and little understanding of the ever increasing demands on time and the physical and emotional resources that teaching places on a classroom teacher.

The real progress made in work on teacher professionalism is to be found in the work of those who accept the proposition and look at how the construct influences the way teachers, employers and the state view the work of teaching. This is, again, succinctly put by Lawn and Ozga: "instead of asking 'are teachers really professionals or not?', let us ask 'what has been excluded from our understanding of teachers through the dominance of a priori assumptions about professionalism and its

significance?'" (1988: 82) It is here that my research has been focussed in an attempt to explicate and penetrate assumptions (about professionalism) teachers carry in their understandings of the nature and purpose of their work, which may aid the development of better understanding about the work of teachers, how it is defined, the controls it is subject to, and who has influence on these things.

From my stance as teacher cum researcher, writings about professionalism as an issue in teachers' lives only take on significant meaning when they are located closely with analyses of what it is that teachers do and what is expected of them by employers, at both local and global levels, through constraints exercised by administrators and government, as might be embodied explicitly in policy or implicitly through the culture of the workplace or the folklore of the occupation.

In many respects this means looking at the issue from the other end of the tube to that done thus far. Rather than imposing the sociology of the professions onto the occupational culture of teaching in the hope of using it as a filtering lens to find aspects of teaching appropriate to accepted analyses of professionalism, there is more to be gained by those who value the work of teachers from doing the reverse and using the fabric of teachers' work itself as a framework to identify useful ideas from the literature of "the professions/professionalism" which may be helpful in

understanding the richness and diversity of what teachers engage in in schools and classrooms.

It is the work of people such as Linda Darling-Hammond (1985 & 1988), Michael Apple (1988), Jenny Ozga (1988), and here in Australia the likes of John Smyth (1987 & 1991), who have made some progress in this respect by focussing positively on what teachers do and the position of teachers as agents in the control of their own working lives. These authors clearly identify important areas which lend support to the argument that the real issue in the discourse on teacher professionalism must be about how the construct of professionalism can enhance our understanding of teachers' work and whether it has real meaning for teachers (themselves) in their attempts to support and understand the reality of daily life at the chalkface.

Importantly, Darling-Hammond (1989:60) identifies that the state "pays lip service" only to the notion of teacher professionalism and will use the term in its own

interest in seeking to exert control over teachers' work. This she argues has the "very definition of 'professionalism' turned on its head ... the 'professional' teacher is one who does things right rather than one who does the right things " [her italics] (1989:61). This important distinction is very significant in any debate about teacher professionalism because the difference between the workplace behaviour in teaching in these two instances and clearly the expectations on teachers, in doing their work, as set by administrators, employers and parents would be very different in each case - on the one hand it would mean 'standardised' practice and on the other 'appropriate' practice (Darling-Hammond, 1985:212).

Here in Australia the tension between these two opposing positions, and the issues at stake, can be seen reflected in national and local developments which are giving explicit messages to teachers about their professional status, where it is loctaed, why it is important, and what professional behaviour entails.

In February 1991 the National Project on the Quality of Teaching and Learning (NPQTL) set out on a three year mission to address a range of professional issues to do with teaching. The work of the NPQTL has focussed in three major areas, namely: the explication of what makes good teaching through the development of National Competency Standards for teaching; studies of how changes to the organisation of work in schools can enhance student learning through the National Schools Project; and the establishment of a national body representing the 'professional' interests of teachers - a National Teaching Council. Now, at the end of 1993, as the NPQTL draws toward the end of its three year term we have seen the launch of the Australian Teaching Council (a professional body of teachers for teachers) and we await the

publication of a competency framework from the NPQTL working party on Teachers' Professional Preparation and Career Development.

There can be no doubting that the NPQTL accepts the use of the term profession in relation to teachers' work. The flavour is unmistakable with each issue of the project's 'teacher information' publication "Quality Time" liberally salted with that spicy trio: profession/professional/professionalism and now even the promotional brochure of the Australian Teaching Council, which was sent into schools to encourage teachers to join the ATC, has used that apparently incontestable trio

thirty-seven times in almost as many sentences. However, in returning to the point made by Lawn & Ozga (1988), it is not the acceptance of the term that is significant, but rather it is the scrutiny of dominant assumptions in relation to the nature and purpose of their work (within that acceptance) which is important.

It is claimed that one of the things that the ATC will do is "build confidence in the profession and support for teachers work" (ATC,1993) which the NPQTL believes teachers should be aware is lacking. Dianne Peacock, the Director of the NPQTL Secretariat, explained it this way. In recent years confidence in teaching as a profession has tended to decline. To counter this situation there is need to make explicit both within and without the profession what competent professionals need to know and be able to do, and to establish agreed standards and make them public. The successful development of NCS, of explicit and public statements of professional competence, should provide a considerable fillip to teachers' professional self confidence and stimulate public confidence in teaching, in general. (1992: 28)

It is pertinent to ask who is being referred to here, whose confidence in teaching is it that is supposedly lacking? The teachers that I work with and talk to appear to be full of confidence about what they do and are very supportive of each other. If there is any lack of confidence about teachers and teaching it seems to lie outside the occupation and its domain, the schools. The comments of Bob and Benita (and others) would seem to suggest just that.

The formation of the ATC and the development of NCS is being sold to teachers as being important for professional recognition of teachers' work, but it must be remembered that the initiative for setting up the NPQTL came from the federal government's desire to find a "vehicle for advancing the award restructuring process for the education sector ... (so that) ... the education sector, along with other sectors of the economy, is participating in award restructuring and microeconomic reform to improve Australia's economy" (Ruby et al,

1990:32). In other words, whilst it may be true that the ATC and NCS will possibly enhance the professional standing of teachers in the public eye, it is pertinent to remember that the motivations for such developments lie not in a desire to improve the lot of teachers, in pursuit

of some altruistic goal of making teachers feel better about their work, or in improving public image of teaching per se, but in a broader social agenda that seeks to control and harness the work of teachers to improving the nation's economic standing and productivity.

It, therefore, is relevant to ask of the NCS, are its findings about what constitutes competent teaching likely to be about doing things right or doing the right things? The answer to this needs to be pursued vigorously by teachers and those who value teachers' work. It is beyond the scope of this paper to go further in seeking the answer but Smyth (1993), and Watkins (1993), have clearly identified in recent comments the important issues that are involved finding it.

In an address given at a conference in November last year, the (then new) Minister of Education in Victoria told School Council Presidents and Councillors, and School Principals that "we are moving towards an education culture which recognises teaching as a true profession ... (and that as such they would) ... be able to exercise their professional skills and judgment in the classroom". In the same month, his (then newly appointed) Director of School Education sent a memorandum to teachers and principals on the topic of "industrial action and other matters" in which he called on them " ... to behave as committed professionals and not be involved in 'guerrilla warfare' ... (and went on to say) ... I cannot stress too much how inappropriate such activity is for the profession in the eyes of the public" (Spring, 1992:4) Later, in the last week of the 1992 school term and immediately prior to the long summer vacation, shortly after the announced closure of 52 schools and the loss of 4000 teaching jobs, the minister wrote to all teachers in Victoria thanking them for their understanding and stating: "at the beginning of the new school year, we have the choice of putting these decisions behind us and working together to improve student learning and enhancing the professionalism of teachers. I believe it is time to begin a new era for the teaching profession in Victoria. As Minister for Education, I am committed to the enhancement of teachers' professional status and their public esteem".

Once again, as with the NPQTL, there is this link between professionalism and the public view of teachers' work - as if this were where teacher professionalism has its meaning. Is it any wonder that teachers like Bob, Benita and their colleagues have doubts about the wider perception of teacher professionalism when they are exhorted to work toward improving their professional status and esteem against criteria based on unarticulated

and often unknown assumptions set by groups external to the occupation? Given that they already believe in their professional status, and have confidence in their own work, are such messages likely to be seen as supportive of that view? Most probably they will be seen for what they are; the reverse side of a belief that blames teachers and schools for all manner of social and economic problems. (Burbules & Densmore, 1991)

There are interesting conclusions to be drawn from what the Minister and his new administration believe constitutes professional behaviour from teachers. Clearly, truly professional teachers must confine their attention to the micro-world of classrooms and children and leave decisions about policy and wider issues to do with the provision and organisation of state schooling to the bureaucrats and their political masters. It would seem that professionalism in Victoria means accepting school closures, job losses and the subsequent re-organisation of teachers' work because that is the right way for professional teachers to behave - or to use Darling-Hammond's phrase, doing things right. The loss of input over the bigger picture of work in schools is part of the Victorian government's articulated desire to rid teachers of their "blue collar" mentality and counteract the perceived "provider capture" of education in Victoria by restricting the opportunities for teacher contribution to the local level organisation and administration of schools in that state.

These attempts at setting clear boundaries to the behaviour of professional teachers in Victoria fits the description of what Grace (1987) has called 'the ethic of teacher professionalism' where there is "an implicit understanding between organised teachers and the agencies of the state in education ...which involves... the idea that teachers will accept their legitimate realm, their sphere of 'proper' professional activity, as within the classroom and the school system and the state, for its part will grant them a measure of trust and autonomy, professional salaries and occupational securities and professional respect and dignity" (1987:221). There is the possibility that the ATC, despite being a professional body for and of teachers, and other products of the NPQTL will, perhaps by default rather than intention, end up being used by employers and the state as a vehicle for promotion of 'the ethic of professionalism'. There are real dangers here for teachers because, as Grace (1987:222) points out, the trade-offs carry the potential for de-politicisation and incorporation which over time

are a major disadvantage to teachers in the retention of control over the macro-level aspects of their work.

Yet, amazingly, whilst the very essence of what it means to be a teacher is being called into question within the context of teacher professionalism, there are those (Beare, 1992) who would want to return to the theoretical

cul-de-sac of assessing teacher professionalism against context free typologies.

Changes to Teachers' Work

Concurrent with the expanding literature on teacher professionalism and the evolving frameworks being used to define the work of professional teachers, the nature of what teachers do in classrooms and schools has been undergoing significant change over the last two decades and therefore, realistically, any debate about the meaning of teacher professionalism must take place within the context of changing work practices and educational policy.

In the early 1970's the Whitlam era in federal politics brought schooling into focus as a political means of addressing social justice through the identification of educational disadvantage in the Australian community and targeted funding. The launch of the Schools' Commission and all of its subsequent spin-offs saw investigations into, and reports from specific projects in, curriculum, school organisation, resource provision, teacher development and the needs of specific groups of students which variously impacted upon the identity of schools and the work of teachers, in often dramatic and rapid ways.

This has been especially reflected in the broadening of the constitution of the mainstream curricular offerings and in the diversity of co-curricular activities now considered the norm in most schools. The development of school programs in life skills, work experience, multiculturalism, outdoor education and so on are a partial reflection of this. Of course, this can happen in large or small ways - locally or globally.

Benita's considerable experience in schools means that she has been exposed to the changes of the last two decades and has seen the impact which they have made to the work that teachers do. She put it like this:

schools are expected to teach much more now, than they were before it was sort of just tended to be the disciplines that you taught. Now there's all these other fringe things, like health and sex education and driver training ,and outdoor type things, and all of those sorts of things now being taught or expected to be

taught within the school and I think the parents have given a lot of that responsibility over to the school; the parents are too busy ... a lot of those sorts of things are just aren't being done in the home and so schools, more responsibility is being put over onto the schools to teach those sorts of things.

When asked about the impact of this on teachers, she replied:

when I look around here I feel that teachers are, or do have a lot more pressure on them now and I think that they have difficulty in coping with that, I think that there is a lot more

stress, morale is down ... I feel that teachers are under a lot more pressure now.

In Victoria the introduction of the two year Victorian Certificate of Education (VCE) has brought significant changes in the organisation and provision of mainstream post-compulsory schooling in that state. For teachers the VCE has meant increased workloads, new teaching material, new teaching styles and new forms of assessment as well. Whilst these changes to assessment methods have a sound footing in making for fairer and more even marking of students' work, they have brought a massive and time-consuming additional set of complex administrative tasks on already overworked teachers. Mandy, the VCE co-ordinator, when asked about changes, put like this:

certainly in administrative work and definitely with the VCE. There has been a lot of changes, different sort of record keeping and that thing. There always was record keeping, but it's a bit different now ... you have to be a bit more meticulous about the records that you keep ... report back to the students about what they've done in more detail and give them reasons for why they lost marks ... go through all the criteria and say why so. Record keeping and reporting back has changed.

School organisation changes also impact on the nature of teachers' work. The current drive to self-managing schools, as evidenced in Victoria with the 'Schools' of the Future' program, is focussing the attention of teachers into an examination of how their work contributes to the survival of the school in a competitive environment, where enrolments and funding are market-driven. Teachers are becoming caught up in the

"selling" of the school to its clientele and are becoming conscious of the impact their work may have on the survival of their school and its programs, and indeed their own jobs. Decisions made by schools and teachers about programs and teaching must be made against a backdrop of how it may be interpreted by a market that makes assessments of worth on a range of criteria which may or may not include any in common with those used by teachers and school administrators. The following extract from an internal school document alerting teachers to their responsibilities for marketing the school gives an indication of the pressures teachers will experience in this regard.

As a teacher what is your job description when it comes to marketing the school? Lots of people in schools think they don't need marketing - the attitude is that it is self evident what we offer - the need is obvious - that we are a school not a business which sells commodities. The reality is we need to aggressively market

our service. We are a business - we need customers - if we don't think in terms of the customer we will run out of business. As staff, as employees and stakeholders in a company with a mission and a marketing job to do we all have a responsibility to be living examples of the image of our institution.

The non-teaching load including administration has increased markedly and teachers often feel overcome by the extra things that they have to do as part of their work. Often they feel that these extras are imposed upon them and feel swamped by them. Bob, the second year teacher, is already feeling the pinch.

I'm new to teaching, but I suspect it will go on and on, is that I find myself flat out for the ten weeks [of term], you know working long hours already and the thought of doing more is unsettling. I teach about twenty two lessons, which is seventeen hours or whatever and I spend probably sixty hours a week at school or working on schoolwork. That's less than a third actually teaching and if you include preparation in that, I still imagine it would be about half or less of my time would be teaching.

He has noticed that the administrative tasks just keep coming:

a week and a half before school started, I was just flat out

making sure that everyone got their forms in, their lesson times forms in, arranging days when people could come in so that we'd have enough rooms, chasing up forms for the first two weeks was fairly intensive as well ... then the next little job is report time, which is very soon now, where I've got to read an extra two hundred reports or so.

Bob seemed a bit demoralised by this because he had hoped the pressure would ease off after his induction year:

I thought this year would be, would take less time maybe, I think I'm getting more efficient at the initial job that I had, but the extra load has made it, well my load has gone up quite a lot actually ... and my admin time has gone up.

Teachers are feeling that they are more accountable for what they do, especially in the area of grading student work and providing advice through the normal school business of counselling and pastoral care, and are concerned that this will become more of an issue given the increasingly litigative nature of our society in the area of dissatisfied performance from service providers. As the notion of quality assurance gains currency in other human service sectors like medicine, it begins to have some impact on teaching and learning as well. Every teacher I interviewed raised this when asked to forecast likely

career challenges and changes to work practices over the next decade, and in the words of Mandy, it is a major concern.

We're becoming more and more accountable.

Australia is sort of vaguely following in America's footsteps. I think that the likelihood of being sued for doing something wrong, for perhaps a student not getting an A when they should have, I think is maybe over the horizon and I think that's probably a huge worry, because it's pretty hard to prove that you've done all you can do.

The work of the teachers I have met in my research, like those referred to by Hargreaves (1992) and Watkins (1993) is expanding into ever more areas outside of just classroom teaching and simultaneously the clerical tasks associated with classroom work are burgeoning. There is a feeling of being overloaded to the point that important things can no longer be done because of constraints on time. Usually these are things to do with collegiate

support and teacher development. This was poignantly put by Benita who responded to a question about the reality of being a teacher with:

there are so many other things that we are called on to do, looking after the students, you know the pastoral care and all those sorts of things and they just impinge on what you're doing ... but that's just the reality, that you get just bogged down ... you just get so bogged down in the day to day running of things that you have to do, that you really don't get around to doing those things [things for yourself and your development and well being as a teacher].

The comments, like the one above, from teachers used to illustrate the changes to teachers' work would seem to match well with the following list of common characteristics for the intensification of the labour of educated workers (Hargreaves, 1992:88). Intensification leads to: reduced time for non-work activities; lack of time to keep up with one's field; persistent overloading; reductions in quality service; enforced coverage of personnel shortages; scarcity in preparation time; and a misplaced sense of professionalism. The evidence presented here would appear to fit the thesis for the intensification of teaching as put forward by Michael Apple and others and link the debate about proletarianisation of teaching with the evolving nature of teacher professionalism. The work of these teachers is by their own accounts professional and by the same accounts intensifying.

Conclusion

The research thus far would seem to indicate that teachers do regard the issue of their professionalism as

important, but feel much more at ease with it and confident about its application to their work than do others, most notably educational agencies which have some stake in the work that teachers do but exist outside the immediate occupational domain. Additionally the teachers interviewed were clear about how their work was changing and the pressures these changes placed on them in their working lives. Much of the work on the professions and teacher professionalism offers little in the cause of advancing teacher understanding about the evolving nature of teaching because of the narrowness of its focus and what it excludes about teaching. That which does is the work of the proponents of proletarianisation of teachers'

work because it is only in this work that changes in the work of teaching are being interpreted within a dynamic definition of professionalism. As a result of the attempts to more closely define what good teachers should do within the construct of professionalism, teachers are receiving negative and constraining messages about their professional status. For this researcher, it is not difficult to view the attempts by employers and the NPQTL to do so with some scepticism given the origins of such moves within the decline of the welfare state and the popularity of economic rationalist solutions to problems. Professionalism is used as a rhetorical term in descriptions of teaching and teacher's work and as such there is an ever present danger that its use is just as likely to limit as empower teachers in their attempts to understand, and exercise control over, their work.

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